

Airport Management Council of Ontario

NOVEMBER 2012

Volume 1, Issue 5



The Airport Environment and You

Representing Ontario's Airports

Airport's First Public Open House a Success

Aviation Safety in Canada Hits 10-year-high

SECURITY CRUNCH POSSIBLE

CYOS Aviation Inc.

Presents City \$11,000

YTZ Economic Impact



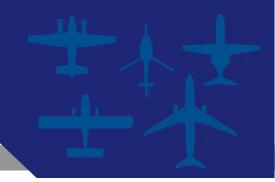
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The Airport Environment and You

From The President's Desk

The opportunities that we have as an association, and as an airport industry, to learn from one another are numerous and cumulate in AMCO's annual convention and tradeshow. Learning about upcoming changes in the industry, how other airports are operating and handling potentially troublesome situations at their airports, while also being exposed to many offerings from supporting businesses across North America which can help improve both the safety and efficiency of our operations is certainly a highlight of every year.

This year, I wish to personally thank everyone who attended our 27th Annual Convention and 15th Annual Tradeshow in my home town Sault Ste. Marie. Your generous support of both the association and each other can't be understated, and is greatly appreciated. This year's convention was the largest we have hosted in our 27 year history, a record we hope to break every single year.

In addition to the convention and tradeshow, the Aeronautical Zoning Course which we hosted after the convention was equally well attended. Providing hands on experience and learning covering a wide range of scenarios using laser range finders, iPad applications, and more, it is no surprise how quickly people registered to participate.

We are also extremely excited to announce that our 2013 Convention and Tradeshow will be held in Peterborough, Ontario. This convention will take a different approach than many of those before, and will take us to where it all begins, the airport itself. The sessions, tradeshow, and nearly every aspect of the event will be at the airport. In the coming months we are looking forward to sharing more details with you; however in the meantime, do not hesitate to mark October 6-8, 2013 on your calendar.

Your support is what helps us grow, as an association, and as an industry. We encourage everyone to continue to stay involved with discussions, events, training, etc. 2013 will have a number of ways each of us can do this, and we look forward to your participation.

Thank you again for your support throughout 2012, and your continued support in years to come.

Highest Regards,

Levy Bos

Terry Bos, BBA, CM

President, Airport Management Council of Ontario CEO, Sault Ste. Marie Airport Development Corporation



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YTZ Economic Impact

Original Article By: Toronto Port Authority http://news.amco.on.ca/YTZImpact

Billy Bishop Toronto City Airport (YTZ) is a major economic engine for the Greater Toronto Area, generating \$1.9 billion in annual economic output and 5,700 jobs, which includes 1,700 directly associated with the airport.

According to an economic study conducted by InterVISTAS Consulting Group, a leading management consulting company with extensive expertise in economic and transportation research, Billy Bishop plays a "significant role in providing critical regional and continental transportation linkages to support and grow Toronto's economy."

The report was released jointly today by the Toronto Port Authority and the Toronto Board of Trade.

"The airport has experienced continued double-digit passenger growth and serves a large concentration of high-value frequent business and tourism travelers on its routes. It has become an essential facilitator in the growth of trade and tourism for Toronto," said Geoffrey Wilson, President and CEO of the Toronto Port Authority. "With the successful launch of Porter Airlines in 2006 and the initiation of Air Canada service in 2011, Billy Bishop Toronto City Airport has two world class airlines to offer passengers and has grown to become the ninth busiest airport in Canada," he continued.



Read the complete Press Release at: http://news.amco.on.ca/YTZImpact.



Tired of changing lamps in your airfield signs?

Well, now you don't have to. New ICAO and TP 312E compliant LED signs from ADB virtually eliminate runway and taxiway shutdowns thanks to long-lasting LED light sources. They're a direct replacement for existing signs, and they exceed the latest TP 312E requirements for luminance and colorimetry. The new LED signs operate on ferroresonant or thyristor type CCRs and work on 3-step, 5-step and 5.5 amp series circuits. And, because the signs use LEDs, they can reduce energy consumption, re-lamping expenses and ongoing maintenance costs.

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CYOS Aviation Inc. Presents City with \$11,000

http://news.amco.on.ca/CYOSCheque

From the Minutes of October 29, 2012: "Steve Meades explained that CYOS Aviation Inc. is a non-for-profit group that operates the Owen Sound Billy Bishop Regional Airport. Mr. Meades outlined some of the strides CYOS Aviation Inc. have made at the Airport including: increasing air traffic numbers and fuel sales, Blue Bird Aviation moving their flight school from London to Owen Sound, hiring Steve Rouse as the Terminal Manager and hosting an aircraft auction on May 10, 2013.

Mr. Meades announced that CYOS Aviation Inc. did not spend all of the funds provided to them from the City and presented the City with a cheque for approximately \$11,000.00."



London International Airport Appoints New Manager of Business Development

Original Article By: London International Airport http://news.amco.on.ca/YXUMBD

Following a significant recruitment process, the London International Airport is pleased to announce the appointment of Brad Rice as Manager, Business Development.

YOW Announces New CEO

Original Article By: Ottawa Macdonald-Cartier International Airport Authority http://news.amco.on.ca/YOWCEO

The Board of Directors of the Ottawa Macdonald-Cartier International Airport Authority (OMCIAA) is pleased to announce the appointment of Mark B. Laroche as President and Chief Executive Officer (CEO). Mr. Laroche will formally assume his new role on March 1st, following the retirement of Paul Benoit, who has held the position for the past sixteen years.

Mr. Laroche joins the OMCIAA from the Canada Lands Company Limited (CLC), where he currently serves as President and CEO. CLC is a self-financing commercial federal Crown corporation that purchases federal surplus properties at fair market value, improving and selling them, in order to optimize their financial and community value. CLC also holds and operates selected assets, such as the CN Tower in Toronto. Previous to CLC, Mr. Laroche held senior management positions with various Canadian municipalities, including several years as the Chief Administrative Officer for the cities of Gatineau and Brossard

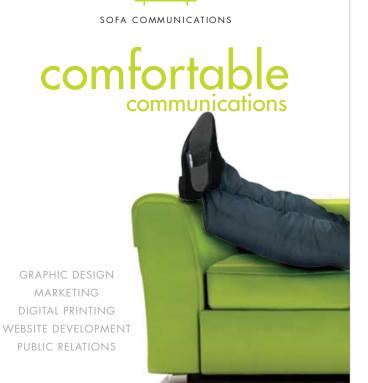
In welcoming Mr. Laroche to his new role, Chair of the OMCIAA Board of Directors, Gilles Lalonde stated, "on behalf of airport staff and the entire Board, we are looking forward to having Mark bring his wealth of leadership and management skills to build upon the success of Paul Benoit and guide us forward for the future."

To learn more visit: http://news.amco.on.ca/YOWCEO.

Mr. Rice brings to the London International Airport over 23 years of Senior Management, Business Development, Operations and Customer Service expertise from both the fuel and transportation industries. As Manager, Business Development, Mr. Rice will be charged with expanding passenger services, developing air cargo & courier markets as well as exploring land development and commercial opportunities. This newly created position is crucial to the continuing growth and development of the Airport.

"We are excited to have Brad as part of our new management team", said Mike Seabrook, President of London International Airport. "Brad has an excellent reputation in the London area for community involvement and business development, and we believe he will be an important catalyst in the future success of our airport."





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Airport's First Public Open House a Success

Original Article By: Rebecca Wright, The Windsor Star http://news.amco.on.ca/YQGOpenHouse

Blue skies and mild fall temperatures made for the perfect day for the Windsor International Airport to host its first public open house Saturday. Hundreds of people attended. CEO Federica Nazzani said she hopes to see it become an annual event.



"There's so much interest in the airport and there's so much that we have to offer. It's not just the business of the airport, but it's also the flight training, it's the museum, it's aircraft restoration and it's what we do for veterans," said Nazzani. "So this gives us an opportunity to showcase what we have." Nazzani said the idea to hold an open house came after the area's annual air show was cancelled this year.

Although Saturday's open house featured an air show, the recently built hangar was also a highlight. She said she hopes the event will encourage young people in the community to consider a career in aviation. Along with tours of different aircraft on display and of the new hangar, plane rides were also available to the public but quickly sold out, said Ron Holden, one of the event's organizers. He said it was heartening to see such interest.





Aviation Safety in Canada Hits 10-year-high

Original Article By: Ian MacLeod, Ottawa Citizen

Aviation safety in Canada is at an 10-year high. There were 230 accidents involving Canadian-registered aircraft last year, the lowest since at least 2001, according to statistics from the Transportation Safety Board of Canada (TSB). The majority — 138 — involved private airplanes. Forty-nine involved commercial aircraft, including five airliners, four commuter aircraft, 26 air taxis and 14 airplanes carrying out aerial work. Helicopters accounted for 35 accidents. The resulting accident rate, per 100,000 hours flown, was 5.7, also the lowest since at least 2001.

Read the full article at: http://news.amco.on.ca/10YearHigh

Editor's Note: As Runway End Safety Areas (RESAs) continue to be a prominent topic throughout the industry, an interesting fact from the author of the article is that: "Collisions withland and water account for 5% of the accidents, but nearly 25% of all fatalities. Between 2000-2009, there were 129 such accidents in Canada, with 128 fatalities." These figures presumably include "controlled flight into terrain" as well as runway under shoots and over shoots.



2012 INTERNATIONAL ECONOMIC DEVELOPMENT COUNCIL EXCELLENCE IN ECONOMIC DEVELOPMENT AWARDS GOLD

Green Aviation Effort Received Two International Awards

Houston (TX), Representatives from Explorer Solutions, Telkite Enterprises and The Upper Michigan Green Aviation Coalition were invited to Houston, Texas to receive two awards from the International Economic Development Council (IEDC), the world's largest non-profit membership organization serving the economic development profession.

At the Annual Conference Awards Ceremony on October 2, 2012, the organization received a Silver Award for the creation of the Upper Michigan Green Aviation Coalition (UMGAC) under the category of Regionalism and Cross-border Collaboration and a Gold Award for the Upper Michigan Green Aviation Coalition (UMGAC) Green Aviation Conference - Special Event.

UMGAC was formed with the help of Explorer Solutions, a Canadian airport, aviation and aerospace consulting firm specializing in airport planning, economic development and aerospace with numerous goals in mind, including finding a way to develop activity around the regional airports in a way that allowed them to develop synergistically; accelerate technology; attract investment; and create jobs.

In 2010, UMGAC was the recipient of an SBA Regional Innovative Economies Award. That Award came with significant funding that allowed the group to develop a regional cluster around the concept of green aviation. After only two years in existence, the organization was able to bring more than one million dollars in new business to its members. "Various members were able to secure contracts with General Dynamics, Lockheed Martin and Boeing." said Holly Peoples.

To read the complete newsletter, please visit: www.explorersolutions.ca/home



At hundreds of airports across Canada and around the world, we have utilized our knowledge and experience with alternative delivery processes, and our thorough understanding of the unique operational parameters; development requirements;

and overarching policies, regulations and directives affecting airports, to produce programs of improvements that minimize operational impacts, and maximize revenue and efficiencies for our clients.



Non-stop Service to Hamilton from Kapuskasing

http://news.amco.on.ca/YYUtoYHM

Bearskin Airlines will commence nonstop scheduled service between the John C Munro Hamilton International Airport and Kapuskasing, Ontario. A single round trip flight will be offered weekly, departing Hamilton each Thursday at 7:00am and arriving Kapuskasing at 8:45am. Return service will depart Kapuskasing at 9:15am arriving in Hamilton at 11:00am.

Bearskin's decision to commence Hamilton-Kapuskasing service is related in part to demand for a more direct service for workers commuting between Hamilton and the Lower Mattagami River Redevelopment Project north of Kapuskasing. It is expected that weekly service will also be convenient for business and leisure travelers. To celebrate the launch of this new service, Introductory fares are available starting at \$324 one way plus taxes and surcharges.



Nav Canada to Deploy Saab Sensis' Multilateration System at Calgary International Airport

Original Article By: SAAB SENSIS

NAV CANADA, the Air Navigation Service Provider (ANSP) for Canada, is deploying Saab subsidiary Saab Sensis Corporation's multilateration system for surface surveillance at Calgary International Airport. The Saab Sensis multilateration system will provide complete coverage of the runways, taxiways and terminal areas of the airport for improved all-weather surface situational awareness. In addition, NAV CANADA will be deploying Saab Sensis VeeLo NextGen™ vehicle locators for the surveillance of vehicles operating on the airport surface.

Calgary International, Canada's third busiest airport, currently uses a Surface Movement Radar (SMR) for surface surveillance. As part of this project, surveillance data from the Saab Sensis multilateration system will be fused with the SMR data for seamless, continually updated surveillance. In addition, the location and identity of vehicles equipped with Saab Sensis VeeLo NextGen units will also be incorporated into the air traffic controller's surface display.

"Saab Sensis multilateration is a field-proven airport surface surveillance technology," said Kim Troutman, NAV CANADA Vice President, Engineering. "The addition of Saab Sensis multilateration and vehicle locators at Calgary will complement existing surface movement radar to give NAV CANADA's air traffic controllers improved situational awareness. This will help meet NAV CANADA and the Calgary Airport Authority's goal of improved efficiency."

Read the complete press release here: http://news.amco.on.ca/SaabSMS



Gin-Cor Company of the Year

http://news.amco.on.ca/GinCorCOY



It's been a banner year recognition wise for the people at Gin-Cor Industries. The company was named "Business of The Year" during the annual Evening of Excellence Awards presented by the North Bay & District Chamber of Commerce. This comes shortly after Gin-Cor President and CEO Luc Stang was name "Entrepreneur of the Year" at the Northern Ontario Business Awards.

For full information and pictures from the North Bay & District Chamber of Commerce Evening of Excellence, please visit http://www.gincor.com/uploads/ Resources/Media%20release%20-%20 eve%20of%20excellence%202012.pdf.

"Both awards are a testament to the hard working team we have at Gin-Cor" says Mr. Stang. "Everyone has done such a great job and set standards to a level where there is a great pride in workmanship. This bodes well for the future sustainability of our company." Gin-Cor Industries builds severe service vocational trucks such as dump trucks, crane trucks and highway/municipal plow and sander trucks.

Gin-Cor CEO Named NOBA Entrepreneur of the Year

Full details of the award; including a short video about Gin-Cor and Mr. Stang please visit the NOBA website at http://www.noba.ca/2012/winners/entrepreneur.aspx



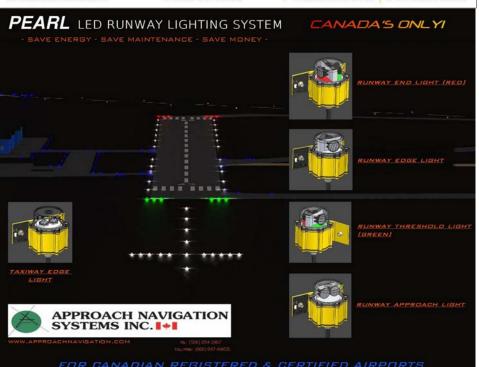
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Why Canadian Airports are so Expensive and Inefficient

Original Article by: Scott Deveau, Financial Post

Government taxes and fees have long carried the blame for the noncompetitive nature of Canadian airports and for the bleed of nearly 5 million passengers a year in search of cheaper fliahts south of the border.

But not everyone agrees taxes and fees are the primary source of what ails the air travel industry in Canada. Howard Eng, chief executive of the Greater Toronto Airport Authority, which oversees the country's busiest airport, Pearson International, is one of them.

Mr. Eng argues that while reducing various government fees — such as airport rents, security charges, and fuel excise taxes, will certainly help — the federal government would be better served focusing on a national strategy to increase the number of passengers flying to the country. This would include the elimination of red tape for passengers transferring onto other destinations, streamlining the customs process, and making the country a focal point for travel in emerging markets like India and China.

"They're looking at the cost disadvantage between Canadian airports and U.S airports," Mr. Eng said in an interview at Pearson earlier this week. "But it's more than that. What I would like to see is [a focus] on the opportunities around the world. This is a global business."

A Conference Board of Canada report earlier this month garnered a lot of attention by concluding if the federal government were to change its policies, including reducing or eliminating many of the fees and taxes it levies on the industry, it could potentially bring two million passengers back to Canadian airports a year.

Read more, including a graph representation of the fee difference flying from Toronto and Buffalo, at: http://news.amco.on.ca/AirportExpensive

Security Crunch Possible

Original Article By: Ian MacLeod, Postmedia News http://news.amco.on.ca/SecCrunch

The federal agency for front line airport security warns reduced funding and increasing passengers may result in a drop in service. In its 10th-anniversary annual report, the Canadian Air Transport Security Agency (CATSA) says operational funding from the government, "may not be sufficient to maintain service levels commensurate with those" of the last fiscal year.

Established in the aftermath of 9-11 to secure critical air transportation elements - most notably passenger and baggage screening - the agency faces financial turbulence on three main fronts:

- An anticipated average 2.9 per cent increase in the billing rates charged by the private security companies that supply CATSA with front line pre-board screening officers. The billings represent almost 72 per cent of CATSA's annual operating expenses. Yet it has little control over collective bargaining and the resulting wage increases negotiated between the companies and their unionized employees.
- Air passenger traffic increased 3.2 per cent last year compared to 2010, and is expected to grow annually for at least the next five years.
- Parliamentary appropriations decreased \$11 million last fiscal year to about \$585 million. In addition, under the government's 2011 budget plan, CATSA must find \$59.7 million in annual ongoing savings by 2014-15.

In the last fiscal year, CATSA was able to maintain passenger screening wait times despite trimming \$16.5 million worth of screening hours purchased from the private security companies. But, "given projected increases in screening contractor billing rates and forecasted increases in passenger volumes, CATSA may experience growing pressure to maintain current service levels," says the new report.

Editor's Note: AMCO is currently monitoring the implications this could have on airports throughout Ontario and Canada. The possible cutbacks could mean the reduction and elimination of some services provided, or the possibility of further security downloading to the airport industry. As members of AMCO, we look forward to hearing from you and the impact cutbacks could have to your operations.

USED PUBLIC SEATING FOR SALE:

The Thunder Bay International Airport is selling its terminal seating which is ideal for Waiting Rooms, Lobbies, Lecture Halls, Common Areas, your Garage and more...

All units are comprised of a seat that is 18" wide, with a 6" space between each chair, and stand a total of 34" tall from the floor. All seating units have a variety of configurations including: Left-side tables, Right-side tables, Arm rests

Seating units are made of stainless steel and fabric cushions that can easily be removed and used for the outdoors. A 3-seat unit with arms weighs approximately 100 lbs.

Seating will be available in January, 2013.

For more information, please contact Sarah Parkes at 807-476-2626. Download the posting from http://news.amco.on.ca/TBIASeats





MacKay Officially Opens Central Region Cadet Hangar

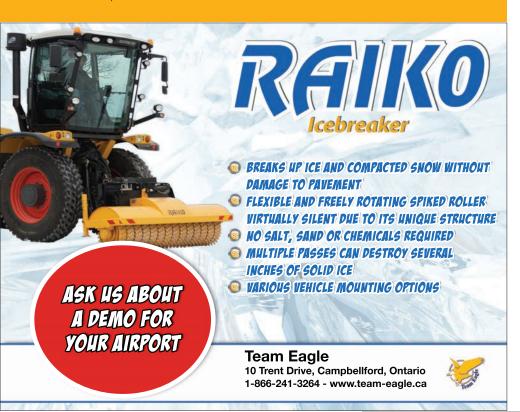
Original Article by: National Defence and the Canadian Forces http://news.amco.on.ca/MVHangar

The Honourable Peter MacKay, Minister of National Defence, officially opened the new Central Region Cadet Hangar at 2:00 p.m. today at CFD Mountain View. The total project cost is approximately \$16 million, of which the cost of building the hangar represents approximately \$8.5 million. Approximately 46 new jobs were created through the construction of this hangar.

"This new hangar is a demonstration of our government's support to Canada's youth through the Royal Canadian Air Cadet Gliding program," said Minister MacKay, who toured the new facility. "The Cadet program helps to train and educate the future leaders of tomorrow, instilling the values of leadership, discipline, teamwork, and citizenship." The facility, which was completed earlier this year, offers close to 5,000 square metres of space, and will allow the Cadet organization to house up to 30 gliders and tow planes. It also includes 18 offices already occupied by administrative and maintenance staff. In addition, the building has two dedicated classrooms that have been used during this year's Glider Scholarship Program.

The Air Cadet Gliding Program is a youth program operated as a partnership between the CF and the Air Cadet League of Canada for the benefit of the Royal Canadian Air Cadets. The program is managed by CIC officers, and is the largest producer of glider pilots in Canada. Cadets aged 16 to 18 are trained at the five summer Regional Gliding Schools, and approximately 320 cadets receive their glider pilot license each year.

The Central Region Gliding School has operated from CFD Mountain View and Picton airports since 1980.



Boeing 727 Mohawk's Latest Classroom

Original Article By: Meredith MacLeod, thespec.com

http://news.amco.on.ca/MC727



Before it was a "living laboratory" for Mohawk aviation students, a Boeing 727 belonged to infamous hotel baroness Leona Helmsley and then to a Lebanese oil tycoon who turned it into a luxury suite for two.

The plane — donated to the college by Kelowna Flightcraft — now sits on a tarmac behind a hangar at the Hamilton airport where college students study to become aviation technicians. The aircraft was officially handed over to Mohawk in a ceremony Thursday. "This really is a dream come true for many of us at the college," said Cheryl Jensen, vice-president of academics. "We are able to offer our students an experience few can match."



The plane has been stripped of its palatial fittings — including gold faucets and seatbelts, a leopard skin couch, a huge bed and built-in entertainment system — to expose the hundreds of kilometres of wires and tubes snaking through the plane's fuselage to power its data, electrical, communications, safety monitoring, lighting and ventilation systems.

The second-year students, who spend their entire year at the airport hangar, take what they've learned from textbooks and classroom lectures and apply it to the school's fleet of 13 airplanes and one helicopter. Some of the lectures happen right in the large plane.



Airport Management **Council of Ontario**

NOVEMBER 2012



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Let Canadian aviation industry take flight http://news.amco.on.ca/TYJ6zm

City of Penticton Courting Canadian Airlines http://news.amco.on.ca/SKZsbl

Munro ignored in Hamilton airport efforts, councillors say http://news.amco.on.ca/SINkgs

Canadian Arctic Airport P3 Draws Top Competitors http://news.amco.on.ca/QFihkw

Flyers should benefit from battle for small markets http://news.amco.on.ca/Qc0v8x

Sunwing increasingly using foreign pilots and planes http://news.amco.on.ca/ZFJvlo

Bushplane museum starts digitization project http://news.amco.on.ca/TDhldu

The Airport Management Council of Ontario was formed to represent the interests of airport owners and operators. The AMCO Newsletter, The Airport Environment and You, is distributed quarterly to members and the airport industry as one method of disseminating information.

Contributions should be addresses to: Airport management Council of Ontario 50 Terminal St., Compartment 5 North Bay, ON P1B 8G2 amco@amco.on.ca

The opinions and views expressed in the newsletter are not necessarily those of the Airport Management Council of Ontario, its Board of Directors, or its members, nor are they responsible for such opinions and views or for any inaccuracies in the articles.

Writer and Editor — Bryan Avery Cover page photo courtesy of: Peterborough Municipal Airport





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