

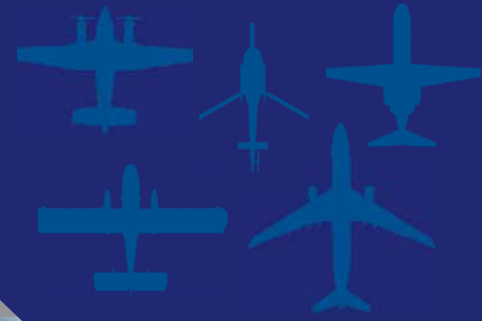


Airport Management Council of Ontario

MAY 2016

Volume 5, Issue 2

The Airport Environment and You



Representing Ontario's Airports

**WestJet to Fly from Hamilton to Vancouver
3 Times a Week This Summer**

Travel Takes Off at Windsor Airport

**Nextjet to Begin Chartered Passenger
Flights Out of Peterborough Airport to
Kitchener, Ottawa, Montreal**

Kingston Airport Gets Dash of Comfort

**Billy Bishop Toronto City Airport
Among Transportation Facilities to be
Included in an Expanded U.S. Customs
Preclearance Program**

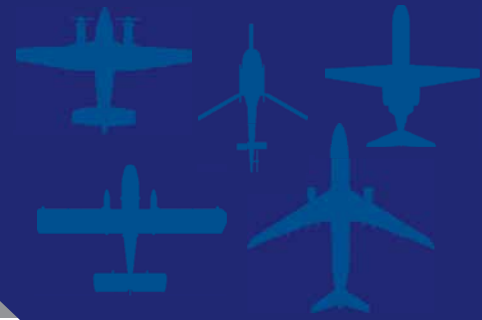
Airport Gets Cash For Hangar

Airport Puts Hopes in Western Flights

**Bombardier Secures Delta Order For
Up To 125 New C-Series Jets**



Register today at www.amco.on.ca



WestJet to Fly from Hamilton to Vancouver 3 Times a Week This Summer

Original Article By: Samantha Craggs, CBC News, Feb. 22, 2016

<http://news.amco.on.ca/westjethamiltontovancouverthissummer>



WestJet will offer direct flights from Hamilton to Vancouver three times a week this summer.

The company announced Monday that it will offer the frequent flights from the John C. Munro Hamilton International Airport to Vancouver from June 30 to Sept. 4. One-way fares start at \$266.83.

It's good news for the Hamilton airport, which is trying to make good on a long-time pledge to boost passenger flight numbers. The news comes in the same month that Air Canada pledged twice-daily flights from Hamilton to Montreal.

"We're very excited with WestJet's announcement to operate non-stop flights from Hamilton to Vancouver this summer," said Frank Scremin, the airport's president and CEO, in a statement.

Travel Takes Off at Windsor Airport

Original Article: Carolyn Thompson, Windsor Star, Feb. 3, 2016

<http://news.amco.on.ca/traveltakesoffinwindsor>

Sometimes you can walk through the parking lot of Windsor International Airport and see a sea of Michigan licence plates.

A low Canadian dollar, more flight destinations and a stress-free environment have nearly tripled the number of passengers at the small airport over the past five years.

One couple even came all the way from Tennessee to save \$500 each on a flight to Europe, said Jim McCormack, director of finance for the airport and a former publisher at The Star.

In 2014, the airport showed a \$2.3-million profit — a sharp increase from its nearly \$800,000 in losses in 2010 and 2011.

The final numbers for 2015 aren't yet available, but McCormack said the third-quarter results showed a profit of about \$1.8 million, in line with last year's record numbers.



WestJet to Fly from Hamilton to Vancouver 3 Times a Week This Summer2

Travel Takes Off at Windsor Airport.....2

Nextjet to Begin Chartered Passenger Flights Out of Peterborough Airport to Kitchener, Ottawa, Montreal.....3

Billy Bishop Toronto City Airport Among Transportation Facilities to be Included in an Expanded U.S. Customs Preclearance Program4

Kingston Airport Gets Dash of Comfort.....5

Airport Gets Cash For Hangar.....6

Airport Puts Hopes in Western Flights.....7

Bombardier Secures Delta Order For Up To 125 New C-Series Jets9

From the Desk of the Executive Director11

Board of Directors12

Business Members.....12



Nextjet to Begin Chartered Passenger Flights Out of Peterborough Airport to Kitchener, Ottawa, Montreal

Original Article: Jessica Nyznik, The Peterborough Examiner, March 1, 2016

<http://news.amco.on.ca/nextjetbeginsflightsinpeterborough>

Chartered flights to Kitchener, Ottawa and Montreal will soon be flying out of the Peterborough Airport.

Nextjet Canada is expected to be up and running by mid spring, offering a morning and evening flight to each destination.

They'll be providing chartered flights to the Region of Waterloo Airport, Gatineau Airport and Montreal Airport.

A new company, Nextjet is just getting off the ground this year.

Owner Tan Ahmed is also the proprietor of Nextflight Courier, a Vancouver-based company specializing in courier services.

Nextjet announced in January it would be offering flights out of Kitchener.

Ahmed said he decided to set up shop in Peterborough, because like Kitchener, the area is "neglected" for chartered flight services.

"This whole corridor is basically underserved. I would say not under served, I would say unserved," he said.

Nextjet will launch its services with a 9-seater plane, moving up to 18 if needed.

"It all depends on the demand," he said.



TOGETHER

TOWARDS THE FUTURE

The airport industry is changing at warp speed. Traffic numbers will double in the next 15 years. This is a challenge that will bring with it opportunities.

ADB Safegate is now one company - working together to help you seize these opportunities. With the largest product portfolio for the airfield, tower and gate, and unmatched operational knowledge, we are ready to boost airport performance around the world. More and faster movements without the need for expanding infrastructure.

ADB Safegate - together towards the future.

www.adbsafegate.com



Elevating Airport Development for a Safe, Efficient, and Passenger-Focused Experience

Follow us:    

 
www.mmmgrouplimited.com



Billy Bishop Toronto City Airport Among Transportation Facilities to be Included in an Expanded U.S. Customs Preclearance Program

Original Article: PortsToronto Press Release, March 10, 2016

<http://news.amco.on.ca/uspreclearancecomingtobbtcba>

Billy Bishop Toronto City Airport was among the Canadian transportation facilities to be named in an expanded U.S. Customs Preclearance program. The announcement, which also included Quebec City's Jean Lesage Airport, came as part of Prime Minister Justin Trudeau's first official visit to the U.S. to attend meetings with President Barack Obama and is part of an effort to make travel between the two countries more convenient for travellers and further enhance trade relations.

"PortsToronto has been working on expanding U.S. Customs Preclearance at Billy Bishop Airport for years and we are very pleased with today's announcement," said Geoffrey Wilson, CEO PortsToronto, the owner and operator of Billy Bishop Toronto City Airport. "As the sixth busiest Canadian airport servicing the US, Billy Bishop Airport is an important gateway that will benefit from inclusion in this successful program. Most important, U.S. Customs Preclearance will provide easier access to the U.S. for our passengers and, as such, is important to PortsToronto as a means of further enhancing the customer service experience at our airport. U.S. Customs Preclearance also presents the ability to service U.S. markets more broadly and creates opportunity to add new markets within our existing slot structure and allocation. We look forward to engaging with officials from Canada and the U.S. to begin discussions about implementing a U.S. Customs Preclearance facility at Billy Bishop Airport and realizing the opportunities that exist in the areas of efficiency, customer service, trade relations and security."


Systems | Parts | Service

AEROPAL LT

HOSE NOW AVAILABLE





AEROPAL LT

fueling hoses are optimized for an operating temperature range of -48 °C to +70 °C.



Your Complete AVIATION Refueling Supplier

Contact us today!

- Aviation Hoses
- Fuel Filters
- Decals & Signage
- Refueling Nozzles
- Testing Equipment

Edmonton | Cambridge
1-877-960-AGFT (2438)
www.agftparts.ca

We Make Brushes.

It's What We Do.





800.851.5108 U.S.A.
www.united-rotary.com
800.469.6292 Canada

Kingston Airport Gets Dash of Comfort

Original Article By: Paul Schliesmann, Kingston Whig-Standard, March 29, 2016

<http://news.amco.on.ca/kingstongetsadashofcomfort>

Bigger passenger planes will be flying in and out of Kingston's Norman Rogers Airport this summer.

Air Canada has decided to upgrade to the 37-passenger Dash 8-100, which is double the size of the 18-seat Beech 1900 currently in use.



"It's going to make for a little more comfortable flying experience," said Mayor Bryan Paterson, who heard about the plan last week. "I have not spoken with Air Canada officials directly on this. I think it's a positive sign with our investment in the airport."

The full Dash 8 service between Toronto and Kingston, however, will only be in effect for July and August.

Airport manager David Snow said Air Canada will bring back some of the smaller Beech 1900s in September to run beside two of the Dash 8s.

Snow believes the proposed changes, even if seasonal, are *"reflective of the messages"* Kingston has been giving Air Canada in ongoing talks.

"I'm assuming it is — that the Kingston market needs much more capacity on planes suitable to our passengers," he said.



Team Eagle

Airfield
✈ **Technology**
✈ **Equipment**
✈ **Service**



Solutions To Aviation's Biggest Challenges

www.team-eagle.ca | info@team-eagle.ca

Airport Gets Cash For Hangar

Original Article By: Elaine Della-Mattia, Sault Star, April 27, 2016

<http://news.amco.on.ca/saultairportgetscashforhangar>

The Northern Ontario Heritage Fund Corp. is investing \$1.8 million into the Sault Ste. Marie Airport to expand a hangar at the facility.

The expansion will aid JD Aero's business growth and is designed to create more jobs and expand their operations in Sault Ste. Marie.

"Our government is committed to helping communities like ours attract business and investment, and today's announcement means JD Aero will have the necessary space and support to continue to create jobs and expand their operations here in the Sault," said Oraziatti.

The expansion means JD Aero will have the space to accommodate its two newest clients, WestJet and Horizon. It will also be able to attract and service commercial operators for aircraft maintenance, repairs and overhaul.

"JD Aero has quickly expanded at the Sault Airport to

become a cornerstone tenant for the SSMADC growing from 3 employees to over a hundred employees in less than 10 years," said Terry Bos, President and CEO of the Sault Ste. Marie Airport Development Corporation (SSMADC). "This further expansion would not be possible without the assistance of the NOHFC in making the project affordable for the SSMADC and JD Aero, and will allow JD Aero to meet the needs of their ever expanding client list and attract more aircraft to Sault Ste. Marie for service work."

These expanded services will assist in attracting global airline companies, give greater efficiency for transportation by allowing aircraft to be serviced on-site in Sault Ste. Marie, and will allow JD Aero to expand their full-time, permanent workforce from 50 to 75 employees. This brings the total full-time and part-time employees to approximately 110 jobs.

Editor's Note: AMCO would like to congratulate Mr. Terry Bos, President and CEO of the Sault Ste. Marie Airport Development Corporation, on being named one of the "2016 Five Northern Leaders". To read more about him click here: <http://news.amco.on.ca/fivenorthernleadersterrybos>

SMOOTHER DEPARTURES. SAFER ARRIVALS.

WSP AVIATION

ENGINEERING > PLANNING > PROJECT MANAGEMENT > REGULATORY REVIEWS
INFORMATION SYSTEMS > SPECIAL EQUIPMENT

ENGINEERING A WORLD OF POSSIBILITIES



wspgroup.ca | aviation@wspgroup.com | 905-882-1100



Airport Puts Hopes in Western Flights

Original Article By: Jodi Lundmark,
The Chronicle-Journal, April 27, 2016

<http://news.amco.on.ca/airportputshopeinwesternflights>

Despite passenger volumes remaining flat for the past two years, Thunder Bay International Airport Authority officials are optimistic 2016 will see a rebound after passenger capacity increases by 10 per cent this summer.

Air Canada will begin using larger planes, holding 25 more passengers per flight, starting next month and by July, Westjet is planning to add direct flights to Calgary five days a week.

"We're hoping for a lot of uptake on that (Calgary) flight," said Ed Schmidtke, TBIAA president and CEO at the airport authority's annual general meeting, on Tuesday afternoon.

"We're very hopeful people are going to use this as an opportunity to see western Canada or if they live in western Canada, to come home for summer vacation. This has a lot to do with the soft economy in Alberta. There's been a lot of airport capacity redistributed across the country."

Thanks to Our Workshop Sponsors:

Tradewind Scientific
MMM Group, part of the WSP Group
Canadian Shield
Pavement Products
McAsphalt Industries
Aviation Ground Fueling Technologies
National Energy Equipment
Timmins Victor M. Power Airport
Pembroke and Area Airport
County of Renfrew

Editor's Note: AMCO congratulates Mr. John David on his retirement from Nav Canada on February 1, 2016. Thanks John for the support you have given of the association. Best wishes for your retirement!



deal with confidence

WHEN YOU'RE CONNECTING EQUIPMENT TO REFUEL AIRCRAFT RELY ON NATIONAL ENERGY EQUIPMENT TO BE CERTAIN IT IS THE HIGHEST QUALITY AND SAFEST IT CAN BE



- Fuel Handling Equipment and Service is our Specialty
- Largest Task Force of Qualified Technicians in Canada for Ground Fueling Equipment Maintenance
- Measurement Canada Inspection and Flow Meter Calibration
- Vast Inventory of Spare Parts in 12 branches Coast to Coast



sales@nee.ca www.nee.ca 1.866.574.5100

WE HAVE THE EQUIPMENT YOU NEED TO GET THE JOB DONE!



24 hours / 7 days
Parts - 1.800.463.3882
Service - 1.800.631.9297

www.rpmtechgroup.com
info@rpmtechgroup.com



R.P.M. TECH INC.
2220 Michelin Street, Laval QC H7L 5C3
Sales: 450.687.3280 - 1.800.631.9297 ISO 9001:2008

Aviation General Liability Insurance

RISKS FACING AIRPORT

There are several risks facing Airports that can be managed by insurance, risk management or a combination of both.

- | | |
|----------------------------------|-------------------------------------|
| ➤ General Liability | ➤ Business Interruption |
| ➤ Property | ➤ Crime |
| ➤ Commercial Auto | ➤ Builder's Risk |
| ➤ Employment Practices | ➤ War & Terrorism |
| ➤ Directors & Officers Liability | ➤ Environmental/Pollution Liability |

The foundation of any business insurance program is a General Liability Policy. It protects your business in event a third party claims against you for property damage or bodily injury because of your negligence. Since most general liability policies have an airport and aircraft exclusion, it is critical that Airports are buying their liability policy from an aviation specialty insurer. Aviation General Liability (AGL) Policies offer various coverages and options :

Premises Liability – Airports can be liable for bodily injury and property damage arising out of third party use of the airport premises. Premises Liability coverage forms the basis of an aviation general liability policy and will insure ordinary premises hazards.

➤ **EXAMPLE** *Slip & Falls*

HANGARKEEPERS LIABILITY

Airports can be liable for damage to aircraft which belong to others, but in the custody of the Airport for safekeeping, storage, refueling or repairs and while in or on the described premises. Hangarkeepers Liability coverage is essentially bailee's coverage for the Airport and most often included within the Aviation General Liability policy as an option.

➤ **EXAMPLE**

If a hangar owned by the Airport and used for third party aircraft rental were to burn down, the Airport could be held liable for damage to the aircraft.

PRODUCTS AND COMPLETED OPERATIONS LIABILITY

Airports can be liable for bodily injury and property damage to a third party arising out of the use, handling or consumption of a product sold by the Airport. Products and Completed Operations Liability coverage is intended to protect the Airport for their negligent work or their sale and/or distribution of a faulty product. It protects the Airport in the case that its product or work causes injury or damage after the aircraft leaves their business. It is most often included within the Aviation General Liability policy as an option.

➤ **EXAMPLE** *Aircraft crashes after refueling at Airport operated gas pumps.*

PERSONAL AND ADVERTISING INJURY LIABILITY

Airports can be held liable for causing 'personal injury' such as false arrest, malicious prosecution, wrongful eviction, libel, slander, violations of a person's right of privacy and infringement of copyright in your advertisements. Personal injury as defined does not include bodily injury damages and instead refers to mental injury damages.

➤ **EXAMPLE** *In today's computer world, a business is taking on more liability for sharing of personal information, blogging and creation of on-line advertising that might trigger 'personal injury' to a third party.*

CONTRACTUAL LIABILITY

This insurance provides coverage for the Airport when it assumes, in an oral or written contract, the financial consequences of another's negligent acts or omissions that results in bodily injury or property damage to a third party. This coverage may be limited to certain types of contracts or require full review of the contract within a certain number of days. It is important to be aware of how to take contractual precautions to protect your business against potential losses or damages and to advise your insurance company of any contract as soon as possible.

➤ EXAMPLE

It is a common practice to enter into contractual agreement with your tenants, fuel providers, maintenance contractors and others to formalize the terms and responsibilities for all parties. These contracts often include an indemnity agreement, also known as a hold harmless agreement, as a means to transfer the risk of future losses or damages from one party to another. In some cases, by signing these, you are limiting your exposure, however in other cases you may be taking on greater exposure or excluding your insurance company from subrogating which could void you coverage.

While the AGL policy is the foundation of any Airport risk management and insurance program, similar attention needs to be directed to all the exposures facing the airport in order to have a complete program. Your program needs to be reviewed with the assistance of a risk management professional to ensure you have proper protection and risk management strategies in place.

This paper is intended as a general overview and not meant as an exhaustive list of coverages or recommendations. For a full review of your insurance program and requirements, please contact Belinda Bryce at The Magnes Group Inc. at 1-888-772-4672.

Bombardier Secures Delta Order For Up To 125 New CSeries Jets

Original Article By: Pete Evans, CBC News, April 28, 2016

<http://news.amco.on.ca/bombardiersecuresdealwithdeltaforcseries>



Montreal-based Bombardier Inc. says it has received a big order for its CSeries passenger jets in a deal with U.S. carrier Delta Air Lines Inc. that boosts confidence in the plane maker.

Delta has placed a firm order for 75 CS100 aircraft with options for an additional 50 units, Bombardier said Thursday, which makes Delta's the largest order yet for the CSeries aircraft.

"The addition of Delta to our marquee CSeries customer list gives us tremendous momentum," Bombardier CEO Alain Bellemare said.

Delta praised the "state-of-the-art interior" of the CS100s and said they are designed to deliver an expected 20 per cent improvement in fuel efficiency over similar sized aircraft.

The deal also includes a clause that would give Delta the option to convert a number of the planes into the larger and more expensive CS300 version down the line.

The CSeries jets are due to be put into service with Delta in the spring of 2018.

Editor's Note: AMCO would like to extend congratulations to Mr. Greg Cross on his retirement from Transport Canada on April 1, 2016. Thanks Greg for everything you contributed to the association. Best wishes for your retirement!

10% Off Group Discounts
to AMCO Members In Same
Geographic Area

For More Information Call
George Passmore or Bill Burke
905.632.4746

AIRLINES PAVEMENT MARKINGS INC.

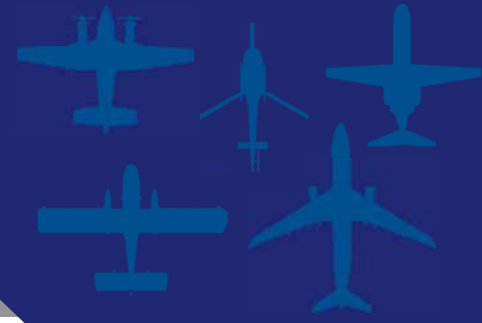
**The Airport Management Council of Ontario
31st Annual Convention and Trade Show**

A better way to network.

Partnering for Growth
North Bay, ON
October 2-5, 2016



register now at amco.on.ca



From the Desk of the Executive Director

Up Next at AMCO

Spring is upon us and with it brought our 5th Annual Spring Airfield Workshop hosted by the Pembroke and Area Airport May 4th and 5th. We at AMCO would like to thank all of our generous sponsors, attendees, speakers and our host which helped make this year's workshop an exciting and productive event. Speakers were very well received and AMCO plans to bring our members more topics such as TALPA and the Nav Canada Level of Service Policy in October.

AMCO wants to provide you with all your training needs this summer so if you have any needs for a course don't hesitate to contact us. Our training season kicked off the year with an Airfield Lighting Maintenance course provided by ADB Airfield Solutions in the Region of Waterloo and continues this June 14th and 15th with Aeronautical Zoning Training provided by WSP in Thunder Bay. If you'll be missing the Aeronautical Zoning Training and would like to see a similar course hosted in your region please contact Association Coordinator, Laura McNeice.

Don't forget to check out the AMCO Online training portal for course such as SMS 101, AVOP, and WHIMIS 2015 and for more airport training check out the IAAE Canada online training platform for more courses on Airfield Maintenance, Airfield Operations, Fire Rescue and more!

AMCO is working on a number of initiatives but most importantly is the Nav Canada delivery of Air Navigation Services. As many of our members may know Nav Canada will no longer be supporting and maintaining instrument approaches at a number of airports across Canada. If you are affected by this policy please contact Executive Director, Aaron Loughheed, as AMCO plans to help mitigate the effects on our members.

AMCO will also be helping our members connect with their local members of parliament this spring and work to push for changes in the airport sector. Stay tuned for letters from AMCO to all of Canada's members of parliament.

Enjoy the latest edition of the 'Airport Environment and You' and please also welcome AMCO Administrative Assistant, Roya Miron, who can be reached at roya.miron@amco.on.ca or at 1-877-636-2626 ext. 202.

Highest Regards,

Aaron Loughheed
Executive Director, AMCO



Airport Management Council of Ontario

MAY 2016

Volume 5, Issue 2



Special Thanks to our Sustaining Members for their support:



Sault Ste. Marie Airport
DEVELOPMENT CORPORATION



Board of Directors

President.....	Stephen Wilcox, C.M., Oshawa
Past President	Terry Bos, A.A.E., Sault Ste. Marie
Vice President	Vernon Dowlath, C.M., Downsview
Treasurer	Marion Smith, C.M., Chatham Kent
NW Regional Director	Michael Zroback, Kenora
NE Regional Director	Robert Tyrer, Sudbury
SW Regional Director.....	Chris Wood, A.A.E., Waterloo
SE Regional Director.....	Nancy Hewitt, Peterborough

Business Members

ADB Airfield Solutions
Airlines Pavement Markings
AMACO Equipment
Approach Navigation Systems
Arconas
Aviation Ground Fueling Technologies
Avjet Holdings Inc.
Black & McDonald Limited
Canadian Shield Pavement
Clariant (Canada) Inc.
Commissionaires
EnGlobe Corp.
Explorer Solutions
Falcon Environmental Services
Genix Developpement
Gibbings Consulting Ltd
Gin-Cor Industries
Glidepath Systems Ltd.
Gra Ham Energy Ltd.
J. A. Larue Inc.
J.L. Richards & Associates Ltd.
Kardtech Inc.
Loomex Property Management Ltd.

Maple Reinders Constructors Ltd.
Marathon Equipment Inc.
McAsphalt Industries Limited
National Energy Equipment
Octant Aviation Inc. (New)
Pattison Outdoor
Petro Engineered Products Ltd.
Precise ParkLink Inc.
R.P.M. Tech Inc.
Securitas (STAS)
SNC-Lavalin Inc.
SRC Inc.
Stantec (New)
Team Eagle
Tetra Tech
The Magnes Group Inc.
Tradewind Scientific Ltd.
Tristar Electric
United Rotary Brush Corp.
Volairus Management Systems Inc.
Vortex
WSP Canada Inc.

AMCO Quick-Strip Links

All Options on Table for Owen Sound's Airport
<http://news.amco.on.ca/owensoundairportquestionsfuture>

Georgian Bluffs Raising Funds for Airport
<http://news.amco.on.ca/georgianbluffsraisingfundsforairport>

Plan to Put Wind Turbine Next to Airport 'Crazy'
<http://news.amco.on.ca/collingwoodfightsturbinesnearairport>

New \$9.5M Fire Response Facility for Airport
<http://news.amco.on.ca/newfirefacilityfornorthbay>

Vancouver International Airport's Automatic Passport Control Kiosks Now in 23 Cities
<http://news.amco.on.ca/automaticpassportcontrolin23cities>

YVR Sells its Share of Vantage Airport Management Company
<http://news.amco.on.ca/yvrsellsvantagecompany>

Loomex Partners With Remax to Attract New Aerospace Company to Peterborough Airport
<http://news.amco.on.ca/Loomexworkstoattractaerospacecompany>

The Airport Management Council of Ontario was formed to represent the interests of airport owners and operators. The AMCO Newsletter, *The Airport Environment and You*, is distributed quarterly to members and the airport industry as one method of disseminating information.

Contributions should be addressed to:
Airport Management Council of Ontario
5-50 Terminal St.
North Bay, ON P1B 8G2
amco@amco.on.ca

The opinions and views expressed in the newsletter are not necessarily those of the Airport Management Council of Ontario, its Board of Directors, or its members, nor are they responsible for such opinions and views or for any inaccuracies in the articles.



Scan this QR Code with your mobile reader to get instantly connected.

Writer and Editor: Laura McNeice

Subscribe today at www.amco.on.ca/e-zines/

